TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4, ALLOCATION BY SALES LEVEL 08/22/96 03:15 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM B1G1F	SALEM 100 B1G1F	SALEM LTS B1G1F	SALEM LT 100 B1G1F	
PROMOTION	: 601934					
PERIOD	: 610-00					
	ALLOCATION:	4	4	4	4	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
1800000	ELMIRA TOBACCO CO.,					
3178800	R.L.JONES & SONS, IN					
3314400	JACOB KERN & SONS, I					
3366600	E. P. KIRST & SONS,					
4520910	SCRIVNER OF NEW YORK					
4765200	OLEAN WHOLESALE GROC					
5314670	EMPIRE SMOKES INC.					
5521200	I. ROTHSCHILD, INC.					
5864400	SHOSHO BROTHERS, INC					
6499200	TRIPIFOODS, INC.	4	4	4	4	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP DOWN Main

Renee

Arrival 9/23/96

PO # 092396

See attached List of stores

EFT $ 965.06 (NY)
471.67 (PA)
$ 1,436.73

No sleeves needed

51862 2144

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WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>
TEMPLATE : 601934 610-00 SAL OCT B2G2F
TEMPLATE SEQ : 0031
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	VAP WHSLR DESC
22204	122223	044322	HESS STATION #32216	761 MAIN ST	NEW ROCHELLE	NY	10805	1	NYS	0353-0200	3901	649920 TRIPIF
22904	122328	623349	HESS STATION #32498	550 ATLANTIC AVE	OCEANSIDE	NY	11572	1		0353-0200	3389	649920 TRIPIF
22904	122327	139668	HESS STATION #32298	650 ELMONT RD	ELMONT	NY	11003	1	NYS	0353-0200	3412	649920 TRIPIF
32201		226517	HESS STATION #38261	998 CARLISLE	HANOVER	PA	17331	1	PA	0353-0200	3869	649920 TRIPIF
33201		779337	HESS STATION #38216	2030 STREET RD	BENSALEM	PA	19020	1	PEN	0353-0200	3818	649920 TRIPIF
33201	133222	469601	HESS STATION #38286	2919 STATE ROUTE	BRISTOL	PA	19007	1	PEN	0353-0200		649920 TRIPIF
33202	133227	524624	HESS STATION #38279	164 E DEKALB PIKE	KING OF PRUSSI	PA	19406	1	PAS	0353-0200	3849	649920 TRIPIF
33202	133220	038419	HESS STATION #38278	1134 W CHESTER PI	HAVERTOWN	PA	19083	1		0353-0200		649920 TRIPIF
33204	133226	604567	HESS STATION #38249	201 BROADWAY	BETHLEHEM	PA	18015	1	PEN	0353-0200	3856	649920 TRIPIF
33204	133221	126866	HESS STATION #38201	733 HANOVER AVE	ALLENTOWN	PA	18103	1	PEN	0353-0200	3853	649920 TRIPIF
33204	133221	126860	HESS STATION #38202	1518 S 4TH ST	ALLENTOWN	PA	18103	1	PEN	0353-0200	3854	649920 TRIPIF
33204	133221	126919	HESS STATION #38351	2609 W EMMAUS AVE	ALLENTOWN	PA	18103	1	PEN	0353-0200	3858	649920 TRIPIF
33204	133221	126938	HESS STATION #38350	PO BOX 35	TREXLERTOWN	PA	18087	1	PEN	0353-0200	3857	649920 TRIPIF
33204	133221	127017	HESS STATION #38209	1025 MCARTHUR ROA	WHITEHALL	PA	18052	1	PEN	0353-0200	3855	649920 TRIPIF
33208	133230	604565	HESS STATION #38304	140 S WEST END BL	QUAKERTOWN	PA	18951	1	PEN	0353-0200	3851	649920 TRIPIF
22303	122321	088299	HESS MART #32362	ROUTE 58	RIVERHEAD	NY	11901	2	NYS	0353-0300	1118	649920 TRIPIF
22303	122321	599358	HESS MART #32449	6305 ROUTE 25A	WADING RIVER	NY	11792	2		0353-0300	1129	649920 TRIPIF
22309	122322	088802	HESS MART #32499	1801 N OCEAN AVE	FARMINGVILLE	NY	11738	2	NYS	0353-0300	1115	649920 TRIPIF
22309	122322	114035	HESS MART #32325	RTE 25A & MILLER	MILLER PLACE	NY	11764	2	NYS	0353-0300	1116	649920 TRIPIF
33204	133221	126921	HESS MART #38306	2245 LEHIGH ST	ALLENTOWN	PA	18103	2	PEN	0353-0300	1754	649920 TRIPIF
33208	133226	126934	HESS MART #38352	308 N 3RD ST	COOPERSBURG	PA	18036	2	PEN	0353-0300	1134	649920 TRIPIF
22201		683376	HESS STATION #32273	610 NEREID AVE	BRONX	NY	10470	1		0353-0200		649920 TRIPIF
22303	122321	033916	HESS STATION #32478	830 NORTH HIGHWAY	SOUTHAMPTON	NY	11968	1		0353-0200		649920 TRIPIF
22303	122321	623354	HESS STATION #32479	MONTAUK HWY	WATER MILL	NY	11976	1		0353-0200		649920 TRIPIF
22307	122326	114071	HESS STATION #32329	16 PINE HOLLOW RD	OYSTER BAY	NY	11771	1		0353-0200		649920 TRIPIF
22611	122624	179712	HESS STATION #32266	2488 HYLAN BLVD	STATEN ISLAND	NY	10306	1		0353-0200		649920 TRIPIF
22206	122223	042237	HESS STATION #32344	776 BEDFORD RD	BEDFORD HILLS	NY	10507	1	NYS	0353-0200	03905	649920 TRIPIF
22301	122324	033937	HESS STATION #32343	DEER PK. AVE.& GR	DEER PARK	NY	11729	1	NYS	0353-0200	3370	649920 TRIPIF
22301	122324	114110	HESS STATION #32486	1690 DEER PARK AV	DEER PARK	NY	11729	1		0353-0200	3373	649920 TRIPIF
22302	122325	113157	HESS STATION #32264	274 E MONTAUK HWY	LINDENHURST	NY	11757	1	NYS	0353-0200	3411	649920 TRIPIF
22302	122325	633424	HESS STATION #32262	ROUTE 110 &	FARMINGDALE	NY	11735	1	NYS	0353-0200	3374	649920 TRIPIF
22302	122325	623366	HESS STATION #32476	RT.109 & HERZEL B	N LINDENHURST	NY	11757	1	NYS	0353-0200	3379	649920 TRIPIF
22302	122325	033936	HESS STATION #32308	1690 STRAIGHT PAT	WYANDANCH	NY	11798	1	NYS	0353-0200	3367	649920 TRIPIF
22302	122325	042262	HESS STATION #32475	5389 MERRICK RD	MASSAPEQUA	NY	11758	1		0353-0200	3378	649920 TRIPIF
22304	122330	633459	HESS STATION #32326	440 PORTION RD	LAKE RONKONKOM	NY	11779	1	NYS	0353-0200	3369	649920 TRIPIF
22306	122323	623358	HESS STATION #32484	522 SMITHTOWN BYP	HAUPPAUGE	NY	11788	1	NYS	0353-0200	3409	649920 TRIPIF
22306	122323	623359	HESS STATION #32477	ISLIP AVENUE &	CENTRAL ISLIP	NY	11722	1	NYS	0353-0200	3368	649920 TRIPIF
22306	122323	633441	HESS STATION #32299	1795 FIFTH AVENUE	BRENTWOOD	NY	11717	1	NYS	0353-0200	3366	649920 TRIPIF
22307	122326	649486	HESS STATION #32304	86 GLEN COVE AVE	GLEN COVE	NY	11542	1	NYS	0353-0200	3391	649920 TRIPIF
22308	122326	470752	HESS STATION #32488	895 OLD COUNTRY R	PLAINVIEW	NY	11803	1	NYS	0353-0200	3395	649920 TRIPIF
22308	122320	040135	HESS STATION #32267	575 S BROADWAY	HICKSVILLE	NY	11801	1	NYS	0353-0200	3390	649920 TRIPIF
22308	122320	049822	HESS STATION #32489	502 S BROADWAY	HICKSVILLE	NY	11801	1	NYS	0353-0200	3396	649920 TRIPIF

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WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>
TEMPLATE : 601934 610-00 SAL OCT B2G2F
TEMPLATE SEQ : 0031
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	VAP WHSLR DESC
122308	122320	114062	HESS STATION #32474	428 NEWBRIDGE RD	HICKSVILLE	NY	11801	1	NYS	0353-0200	3394	649920 TRIPIF
122308	122320	444941	HESS STATION #32491	MERRICK & STEWART	WESTBURY	NY	11590	1	NYS	0353-0200	3397	649920 TRIPIF
122308	122320	113942	HESS STATION #32297	5075 SUNRISE HWY	MASSAPEQUA PAR	NY	11762	1	NYS	0353-0200	3376	649920 TRIPIF
122308	122320	114024	HESS STATION #32341	60 JERICHO TURNPI	JERICHO	NY	11753	1	NYS	0353-0200	3393	649920 TRIPIF
122309	122322	114027	HESS STATION #32315	501 ROUTE 112	PRT JEFF STA	NY	11776	1	NYS	0353-0200	3403	649920 TRIPIF
122309	122322	114032	HESS STATION #32482	1956 ROUTE 112	CORAM	NY	11727	1	NYS	0353-0200	3407	649920 TRIPIF
122309	122322	623367	HESS STATION #32483	2092 MIDDLE COUNT	CENTEREACH	NY	11720	1	NYS	0353-0200	3408	649920 TRIPIF
122404	122930	202049	HESS STATION #32215	502 WEST 45TH_STR	NEW YORK	NY	10036	1	NYS	0353-0200	3360	649920 TRIPIF
122904	122327	623425	HESS STATION #32496	276 UNIONDALE AVE	UNIONDALE	NY	11553	1		0353-0200	3387	649920 TRIPIF
122904	122327	035913	HESS STATION #32305	1955 HEMPSTEAD TP	EAST MEADOW	NY	11554	1	NYS	0353-0200	3383	649920 TRIPIF
122904	122327	623362	HESS STATION #32490	3924 HEMPSTEAD TP	LEVITTOWN	NY	11756	1	NYS	0353-0200	3381	649920 TRIPIF
122904	122327	603242	HESS #32493	250-26 JERICHO	FLORAL PARK	NY	11001	1		0353-0200	3365	649920 TRIPIF
122904	122328	114111	HESS STATION #32311	2650 LONG BEACH R	OCEANSIDE	NY	11572	1	NYS	0353-0200	3384	649920 TRIPIF

PAGE BREAK TOTAL ACCOUNTS 55 TOTAL QUANTITY 61

TEMPLATE TOTAL ACCOUNTS 55 TOTAL QUANTITY 61

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```
210 SMS210N4 1              SALES MATERIALS SYSTEM                08/22/96 15:25
Item: 517322 Finished Good     ITEM DISPLAY                            FN: ___
Description of Item:                                          Next Item: _____
S  SALEM OCT. B2G2F SLV/POS                      Status: A     Item Type: F
L THIS IS BASE SALEM'S OCT. PARTNERS B2G2F                     Active Item: Y
   PROMO.                                  Prime Whse: W150   refurb #:      0
                                           Multi Whse: N      Corres #:      0
Std Note Code NN STD W/ CONSIGNEE                             Cycle Count: 12
                                                          Sku Reserved:     12
                                                          Sku Available:  10578
Asset Code: TD       Asset Prom No:            0    Sku in Process:        0
  Exp Code: TD         Exp Prom No: 601934020301   Sku Backordered:        0
  Ups Flag: Y                                      Number Bkorders:        0
Repackable: N              Sku Pkg: BOX               Sku on Hand:    10590
                            Po Pkg: 20.000          Future Not Rsvd:     3838
United Inch:   69.50                                Sku Alloc Avail:     6740
 Sku Weight:    3.0000  Sku/Mast Pk: 1.000
   Sku Cube:    1.3380    Master Pk: N (Y/N)      Avg Sku Cost:        7.5641
Invntry Mgr: WGHTH    MYRA SMITH
  Allocated: Y   Sku/Mast Pk Per Pallet:    0        $ Onhand:    80103.8190
Program Mgt:                 Category: 023 308 361 POS KITS              C
Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
      HELP        Retrn             Pl/Cs                            Main
```

12300-70373

51862 2147

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Klein

12XX SUB-JOBBERS WHO BUY FROM KLEIN (162800)
OCTOBER SALEM B2G2F (#601934)

SR TERR	ACCT	FULL NAME	ADDR1	CITY	STATE	ZIP	UNITS
122104	543805	VIKISHA INC.	451 453 ST.PAULS AVE	JERSEY CITY	NJ	7306	106
124483	649555	SOMALIN CIGAR	93 N 6TH ST	BROOKLYN	NY	11211	17
122109	658665	ARUN INTERNATIONAL	80 CAVEN POINT RD	JERSEY CITY	NJ	7305	1

Total: (124)

```
504  SMS504N1              SALES MATERIALS SYSTEM              08/09/96 10:1
                          ALLOCATION TRANSFER INQUIRY                   FN
Item Number.............: 517322  SALEM OCT. B2G2F SLV/POS
Optional: From Location: 12XXXX To 16XXXX
Optional: Starting Date: _____ (YYMMDD)        << Found 1 transfers >>
  Amount    From    To     Date   -------- User Transfering Information -------
     124  12XXXX 16XXXX 08/09/96 506 WSABV 12XX M SULLIVAN (908) 225-3219
```

```
A17 -  BPEA17N2          ALLOCATION TRANSFER AUDIT        08/09/96  10:12 AM
PROMOTION     : 601934                                          NEXT FN:
TO-LEVEL  <?>: 16XX    (Wildcards allowed '$')
FROM-LEVEL<?>: 12XX    (Wildcards allowed '$')
FUNCTION      :        (A13,V10,V20,PPS)
DATE          : 08/09/1996 (MM/DD/YYYY)
```

Amount	From	To	Date	Promo	Item	User		Fn
8	12XX	16XX	08/09/96	601934	SALEM B1G1F	SULLIVAN	908-225-3219	A1
8	12XX	16XX	08/09/96	601934	SALEM 100 B1G1F	SULLIVAN	908-225-3219	A1
8	12XX	16XX	08/09/96	601934	SALEM LTS B1G1F	SULLIVAN	908-225-3219	A1
8	12XX	16XX	08/09/96	601934	SALEM LT 100 B1G1	SULLIVAN	908-225-3219	A1

Judy: Per our discussion, the above has been handled.

```
Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
          Quit  Retrn                                                    Main
```

Let me know if you did not receive all of the templates. Margot

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